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## **Surveying Police Officers**

Wesley G. Skogan

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In 2012, the Chicago Police Department (CPD) decided that it had to be nicer to people. A new Chief of Police had arrived on the scene from out of town and, after about a year of looking around, settled on that as one of his key problems. The problem was both external and internal. Externally, he could see that the relationship between the police department and many poor and minority communities was broken. Contention between them threatened to undermine the very legitimacy of the police—and perhaps the rest of government. Internally, he sensed a parallel collapse of authority. The leaders he found in place upon arrival were unimpressive. Plum job assignments and promotions were distributed in response to politics, cronyism, and nepotism and not in recognition of hard and effective work. The procedures in place to monitor and discipline officers, especially for serious misconduct, were in shambles.

So, he set out to fix these problems. While he made important moves on the community front, he sensed that he had to address the department's internal problems first. The organization needed modern leadership and management; a personnel system that identified, nurtured, and promoted qualified people; and a functioning disciplinary process. Only when they got their own house in order could the CPD hope to develop a sustainably

better relationship with the community. As one senior manager put it to me, describing motivating change among his employees, "We can't kick their asses until they are nice to people."

As one small contribution to understanding the success or failure of this effort (and perhaps encouraging its success), I conducted a survey of Chicago police officers. The project was paid for by a local foundation, and the field work was carried out by a professional, university-based survey research organization. As a descriptive tool, the survey was designed to help quantify the real depth and breadth of some of the concerns that the new chief sensed among his troops in the field. The CPD is a huge organization. In a world awash with rumor and blogging, dogged by leaks to reporters from jealous insiders, and operating in a political environment of legendary dysfunctionality, it would be hard for anyone to gauge the morale of more than 12,000 employees just by walking around. As a research tool, the survey was designed to test a theory of organizational effectiveness called "procedural justice." In a nutshell, procedural justice theory identifies key aspects of authority relations—be it between police officers and their bosses or between officers and the public. The theory promised to be useful for understanding the department's internal and external problems. In addition, the Chief bought into the theory, and he started talking about it during public and private appearances around town. This is the first time I have worked with a police chief who had a theory!

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#### **Developing the Survey**

When it came to leadership and supervision within the department—internal procedural justice— I began on solid ground. There is a very large literature on procedural justice in the workplace, including a number of solid studies of police officers and members of related occupations, such as FBI agents and army officers. This work is quite well known, and modern managers (still only a subset in these occupations, unfortunately) are well versed in the lessons of procedural justice research. As a result, I could stand on the shoulders of the research giants and reuse their survey questions. I started with a list of procedural justice concepts—for example, "voice," or giving officers an opportunity to describe their situation and express their opinions about a problem when their supervisors are deciding on a course of action. There were about a dozen of these categories, but my list was quickly filled in with the four or so questions that I wanted to measure. I was on my own when it came to asking about specific local initiatives, such as gauging support for the new Chief's hard-nosed "CompStat" management style. I also had to develop questions testing support for the city's homegrown community policing program and for discerning what officers think about their union (answer: it's complicated).

By contrast, external procedural justice, measured by officers' views of how they should be treating members of the public, was unexplored territory. Many surveys of police include questions about the community. On repeated occasions I have asked Chicago officers if they think the public likes and supports them or fears and hates them. But there have been precious few studies that have used the elaborate conceptual framework provided by procedural justice theory to frame a survey asking officers about their relations with the *public*, rather than their own bosses. The opposite, surveys of the public asking how they are being treated by the police, are common beyond belief, but there have been few studies of the view of encounters from the police side.

So, I proceeded carefully. When possible I phrased these questions so they paralleled the officers-and-their-supervisors questions, there could be some analytic elegance in comparing the two. A big problem is that the questions had to be pointed; they could not be sappy. Few officers are going to reply in a survey that they should be disrespectful and shout obscenities at the citizenry. And, actually, few of them believe that. Instead, the questions had to expose edges that would free officers (or some officers) to allow that life on the street can be complicated. Here are some examples; all of them were asked in a "strongly agree" to "strongly disagree" format and gave the officers six response categories. The various modifiers in the questions were inserted to increase diversity in the answers.

People should be treated with respect regardless of their respect for the police.

It is necessary to give everyone a good reason why they are being stopped, even if it is not required.

People who break the law do not deserve to be treated with respect.

There is little sense in officers trying to be impartial, because that is impossible in this job.

Because this segment of the survey was unknown territory, I also tried to include more questions about each key component of procedural justice. The analysis stage of a survey study starts by developing scales, or index numbers, that combine responses to multiple questions about "the same thing" into one summary number. For example, I wanted scales reflecting the extent to which officers support offering "voice," "neutrality," "respect," and "trust" to the public, including in those edgy situations. The criterion that responses to questions being considered for a scale are measuring the same underlying procedural justice dimension is met by combining questions with highly intercorrelated responses. This criterion was easy to meet when it came to internal procedural justice, for officers have well-developed ideas about their bosses, and some bosses are bad. The external questions were somewhat more hypothetical and a proper response would actually be situationally

# Author's Proof

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#### **Surveying Police Officers**

dependent, so I knew that I was probably going to have to drop some because they just did not fit with others that were supposed to measure "the same thing." My hope was to identify a minimum of three strong questions (one drawing numerous agreements and disagreements) for each procedural justice concept.

Other parts of the questionnaire presented "political correctness" issues. A key concept in police research is police culture, so I wanted to have multiple measures of its various elements. Some widely recognized elements of police culture lent themselves well to my Chicago study. "Isolation from the community" is one example, and officers split 50-50 in response to the question "How would you rate the relationship between the police and the people of Chicago?" I was also good with the solidarity commonly displayed by officers. Chicago is a high-solidarity place, and 75 % of the officers agreed that "Officers need to stick together because we can't count on anyone else to protect us if we get in trouble." Cynicism was also in fashion. Ninety percent agreed that "Many arrests go nowhere because prosecutors and judges aren't serious about punishing criminals," and three-quarters stuck with "Most top managers know that rules must be broken or bent to get the job done, but won't admit it." They were split in terms of what the police culture literature calls "glorification of crime fighting." Just under 60 % agreed that "the main focus of the police should be reducing violent crime and not addressing lesser matters."

But I would not touch other topics. Reputedly, one key element of police culture is racism. Others, the literature says, include homophobia, sexism, and political conservatism. Elsewhere I might have asked officers if they were Republicans, but this is Chicago, where none have been sighted for decades. I was not going near any other topic on this list. I am not alone. One feature of research on police culture is that it is almost completely ethnographic. The ideas I described above emerged from hanging out with police and participating in what the British call "canteen culture." It would be tricky, to say the

least, to devise a short set of questions validly assessing the racism of a public employee or the extent of their presumed homophobia. The pointed questions this would require would have rocked the station houses, and my name would have been in the newspapers, for sure.

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The first pages of the survey had to cover some basic, federally required issues. Academic research is conducted under the watchful eye of human subjects review committees, which is found wherever federal funding for research is found-which is everywhere. They are concerned about risks to study participants. In this case, the principal risk would be the disclosure of individual's responses to the survey questions. Our respondents were all adult, sworn police officers, so they were not an "at risk" population that might be upset when confronted with questions about crime (I've had that issue raised in other studies). Some surveys involve deception, as when subsets of respondents are told different sets of "facts" or offered different "quotes" from supposedly the same source, but that was also not the case here. My study had no difficulty being approved by my local committee.

To meet federal requirements, the questionnaire opened with a brief description of the purpose of the study (always claim "we want to hear from officers like you"). Respondents were warned that they would receive no compensation for participating and that it was likely there would be no direct benefits to them for agreeing to be involved. We noted that a cost to them was that we would take about 20 min of their time. To be upbeat, we observed that "The results of this study may bring about improvements in the policies and procedures of the CPD." They were assured that their participation was voluntary, they could skip any questions they desired, and they could stop any time they wanted to. They were given my name and telephone number, in case they wanted to contact me for more information (no one called). The officers had to check off that they had read and understood all of this, before they could continue on to the actual questions. No one got this far and checked "no."

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#### Mode of Interview

A key feature of the study was that it was going to be a lengthy, sit-down interview. I needed to gather a lot of information, because the survey was essentially covering two different (if related) topics: internal and external procedural justice. Police officers are accustomed to being offered surveys and in recent years have gotten choosey about which they will participate in. If we handed them a familiar but fat-enough paper-and-pencil survey, they might not get through it. One option for making this a serious and engaging survey was to conduct it as a personal interview. Trained interviewers could read questions to the officers and record their replies. Professional sample surveys have been conducted in this fashion for more than 80 years, but there were problems in this context. The respondents would not be anonymous to the interviewers, and—police being a suspicious bunch—some were certain to fear that "calls" would be made to discuss their answers with "higher-ups." We also would have to isolate each lengthy interview in a separate, private, and quiet space, and that is in short supply in most police stations. It would also be very expensive, because our interviewers were well paid (commensurately so, for their training and experience), and the survey would have taken more than an hour to complete. To handle this study, we would have to station a squad of interviewers in every police station house, around the clock.

Rather, we chose to go for CASI, or Computer-Assisted Self-Interviewing. Instead of a team of interviewers, one survey representative could handle the job. Officers could read the questions on a laptop screen and click on their response. Our representatives came to their stations at scheduled times, set up laptops around tables in the roll call room or community room where the study was being housed, broke open donut boxes, and opened the door. Police officers are quite computer savvy; they use them every day in their work and carry a portable data terminal in their car, so that would not be a problem. This survey project was different enough in its use of CASI that they found it, perhaps only at first, a bit inter-

esting. They picked their own machine, and the laptops' internet connections were turned off, lending a further air of anonymity to the task.

At our end, CASI meant that we did not have to enter any data; the survey software stored it for future retrieval. The laptops would have been a bit expensive, but fortunately our survey contractor had just completed a large public health CASI study and their earlier client had paid for the equipment. The laptops did raise logistical and security concerns. Different representatives were shuttling in and out of multiple stations at different hours of the day and night, so carrying them around in car trunks and passing between representatives would have been a nightmare. Instead, we bought the biggest plastic tubs that Rubbermaid<sup>®</sup> makes and stored laptops in the stations while we were active there. During my initial visit to each station, I walked around with the commander to identify a suitable survey room, and we also had to find a secure place to keep the laptop tub. It had to be a place where someone would always have a key, even at 5 a.m., yet from which the laptops would not "walk." Literally hundreds of employees flow through the back-office spaces of district stations every day, and this was a real risk. In one older station, the district commander volunteered the floor of his office, about the only private place there.

### **Logistics and Sampling**

I wanted to interview a representative sample of officers. This would necessarily include officers serving on all watches, not just those conveniently (for me) working the day shift. Once selected, actually having a representative group complete their questionnaires also involved accommodating officers' days off, court appearances, and other circumstances that keep them away from their station. Our initial goal (which had to be revised in practice) was to complete 50 interviews in each of the 22 police districts, 40 with police officers (the bottom rank in the organization) and 10 with sergeants. Because there were only 16 or 17 sergeants in total serving in all but the largest districts, we did not sample them.

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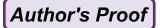
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#### **Surveying Police Officers**

Instead they were all invited to participate. When it came to POs, we accommodated differences in the size of the districts by drawing somewhat larger samples in the largest districts and smaller ones in the smallest districts. Everywhere we selected officers proportionally to the number who worked on each duty shift, to ensure that people who worked midnights and those who came in during the day were accurately represented. Finally, once the data were collected, we used sample weights (see below) to put everyone into their correct proportions before analyzing the data.

To make this work, I need to "sell" participation, at several levels. First I had to secure the support of each district commander. It helped that when I first contacted them by email, I also attached a letter from their boss, the Chief of Police, endorsing the project and encouraging them to get involved. Given this support they would never say "no" to my survey, but I needed the active cooperation of their staff as well as easy access to their facility if I was going to get the project off the ground. To meet with each of the 22 district commanders and "seal the deal," I put 500 miles on my car—the project was a reminder of how physically big Chicago is.

One of my requests during our meetings was that the commander identify a district contact that I could rely on for information and assistance and whom (I assured the busy commanders) I would bother with my follow-up requests. The commanders were generally well informed and helpful, but the contacts they steered to me were more of a mixed bag. Some were interested; many were not. Many had the technical skills the job needed (see below), but some did not.

During my initial visits, I also dealt with another key issue at each station: where to park. At midnight, in the dark, I wanted my representatives to be safe, so at every station I arranged that our people could park in the staff lot.

The technical and logistical problem I faced was sampling officers from the active duty roster in ways that would protect the anonymity of respondents. Outsiders like me would never be allowed to lay hands on (actually, stroke the keys of) the department's personnel management software,

and I had to select respondents without knowing who they were. After talking about the task for more than an hour with a helpful sergeant in our test district, here is what we came up with. Each contact person was to generate an Excel spreadsheet listing every district police officer and sergeant, after sorting them by their watch number (into day, evening, and overnight shifts). Then they were to number the names on the list from top to bottom, beginning with "1." They would save this spreadsheet, make a copy of it, and then delete the officers' names from the copy. The copy was e-mailed to me, and at my end we randomly sampled an appropriate number of officers from each shift and mark those who were to be in the sample. On receiving this, our local contact was to match it to the original list that included officers' names, thus identifying (to them) those falling in the sample. The final step was to notify each sampled officer of their opportunity to participate. In some stations our contact could put a postcard-sized announcement in their mail slot. It listed the days and times that our representatives would be at the station and encouraged them to participate. But many stations do not have mail-slot facilities, so there our contact had to figure out how to get invitations passed on to individual officers as they came and went from roll calls.

One downside to this procedure was that our contacts knew who was in the sample. But since *someone* had to know in order to contact prospective respondents, it seemed best that this knowledge stayed in-house. Another plus was that, because the sample was selected locally by a station-house regular, we were able to forestall suspicion that somehow "downtown" had selected their favorite officers or that officers were being individually spied upon. A final subject protection was that our contact person by and large had no way of knowing which of the invited officers chose to actually show up and complete the survey. This was taking place across multiple days and shifts and generally out of view.

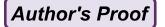
Encouraging sampled officers to turn out was our second "sell job." They could not be required to participate; this is a human subject's ethical no–no. We began the promotional campaign by

having survey "sales representatives" appear at roll calls to describe the upcoming survey and answer officer's questions about it. Like the survey itself, we had to do this across shifts and days of the week in order to reach our target population. As we approached each district's start date, we hung large and colorful promotional posters in the lunch room and other back-office locations. The poster is reproduced here; smaller versions were also passed around as flyers.

Once the survey began, our representatives appeared multiple times on several different days of the week, on each shift. The officers who fol-

lowed the schedule on their invitation card and appeared were ushered into the survey room where they could select a laptop to work on. As our promotional poster promised, coffee and donuts were on hand for all respondents. The introductory screen on their laptop offered respondents a brief primer on how to go through the pages, enter their answers, skip questions they did not want to answer, and change mistakes. The practice question was "Do you have a dog?" The representatives continue to revisit a station until we completed interviews with a preestablished number of respondents there.





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**Surveying Police Officers** 

#### The Results

How did the survey actually go? It was mixed. We first conducted a pilot of the entire operation in one police district. Based on that, we lowered our expectations. We had hoped that 50 % of invited officers would choose to be surveyed, but the pilot figure was 40 %, and a few districts later, we revised it downward again, to 30 %. This meant that we were drawing larger and larger samples from the duty roster, to try to hit our interviewing goal.

But the sampling did not run smoothly, either. Some of our district liaisons bought into the study and worked hard on our behalf, but others could care less. In addition, not all of them were computer savvy enough to follow our detailed, stepby-step description of how to draw the lists we needed to sample from, nor were they engaged enough to take a look at the samples we provided them. Our liaisons sometimes appeared with a tub of computers only to find that no invitation postcards had been distributed and that our contact person was off for several days. In a few districts we had to just announce over the PA that we were there and invite officers to come in for an interview. We had to abandon some interviewing visits entirely because the watch commanders told us their "troops" were too busy due to a local spike in 911 calls.

In the end we completed interviews with 621 police officers (not the 880 we had hoped for) and 95 sergeants, not 220. The final response rate was about 25 %, but in several shaky districts, we could not calculate a firm number because our

local contact had bungled the sampling. But respondents came in good numbers from each district, and based on their personnel counts, I calculated adjustment weights for each PO and sergeant. Using them, when I run the data, the respondents are distributed across rank and district in the right proportions.

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When I met with the station commanders, I promised them that I would get back with some relevant findings. I suspect they were skeptical. Academics are usually not good at doing this and find it more congenial to get to work on the scholarly article. Once I had the data straight, my first task had been to get back to the Chief of Police who had authorized it. I produced an 8-page overview of the findings, one that included a number of graphical summaries of the data and a bullet-point summary of the summary on the first page. Then I met with him and a few of his confidants to discuss their implications. The officers were particularly unhappy about the department's internal processes. Few (10 %, which is few) thought that they could get promoted by working hard, for example. He was depressed, seeing the glass at best a quarter full. I was more upbeat he was new in town, while I had seen worse in the past. At the conclusion of our meeting, he asked me to make a presentation to the 125 "exempt staff" members who run the department. I gave them a 20-min talk with lots of illustrative slides. My commanders were in the room, so I gave them a shout-out for being supportive and reminded them that this was my promised feedback. The crowd had some good questions, and the effort seemed worthwhile. Then I got to work on the scholarly article.